



DEPLOYMENT JUMPSTART

Venafi Server Encryption Manager (SEM) is a powerful tool—helping organizations get their encryption environment under control. To quickly unlock the potential of this tool, Venafi Professional Services provides assistance in creating an inventory of a subset of the existing encryption technologies and placing a portion of the systems under management. Working side by side with an organization's deployment team, Venafi Professional Services will ensure immediate results from SEM and enable the complete deployment of SEM throughout the enterprise. The outcome of this engagement is the establishment of a repeatable and automated method to managing encryption.

The Deployment JumpStart will be performed by a Venafi Consultant at the customer location in two separate five (5) day onsite visits. As well as time spent offsite.

TASKS

The tasks to be performed by the Venafi Consultant are as follows:

- **Deployment Planning:** The Venafi Consultant will work with the customer's project team to outline the steps needed to perform the deployment and agree on tasks, resources, and timelines for the duration of the engagement. This will be a pre-planning meeting that will be used to discuss prerequisites for the first five (5) day onsite visit.
- **SEM Implementation:** The Venafi Consultant will install and configure SEM on a customer system.
- **Targeted Discovery:** The Venafi Consultant will work with the project team to perform a limited Discovery. (Systems in immediate danger of outage may be identified at this stage.)
- **Targeted Management:** The Venafi Consultant will use the results of the Discovery to place a targeted number of systems under management (up to 100 systems). This will be performed during the second five (5) day visit.
- **Final Deliverable Creation:** The Venafi Consultant will create a summary of the activities performed and deliver a basic guide to support and maintenance of the system and the managed certificates.

DELIVERABLES

The deliverables from this service are as follows:

- **Discovery Report:** A report that will provide both a summary and details on the results of the discovery work done by the Venafi Consultant. This will be delivered at the end of the first five (5) day visit.

- **Discovery Report Meeting:** A meeting that will discuss the results and findings of the Discovery engagement. This meeting will be used to help the customer understand next steps for the management of the encryption environment. This will be delivered immediately after the first five (5) day visit to prepare for targeted management implementation.
- **Support and Maintenance Document:** A document that describes how to enter information for new managed systems, as well as maintenance and support of SEM.

ASSUMPTIONS AND LIMITATIONS

The Deployment JumpStart has the following assumptions and limitations:

- **Customer will provide:**
 - A single technical point of contact to help the Venafi Consultant coordinate access to the required project materials and personnel.
 - All necessary equipment for the execution of the project tasks.
 - Involvement of the appropriate network, firewall, personnel, etc. to ensure appropriate connectivity to the target systems.
 - Response in a timely fashion to questions posed by Venafi regarding the project.
 - The onsite Venafi Consultant with any necessary building badges/passes, parking badges/passes and machine room badges/passes in order to carry out the service.
 - A safe working environment for onsite Venafi Consultant, including a workspace, telephone, and network access, if necessary to carry out the service.
- The installation of any Venafi standard products must be done in a configuration that is currently supported by Venafi.
- Venafi Consultants may perform certain activities remotely (documentation, project management, etc.) that are still considered part of the service.
- This service will be performed at a single customer location in two onsite visits of five (5) days each and five (5) days offsite. Delivery of the final deliverable may happen after the Venafi Consultant has completed all onsite visits in order to ensure review.
- Reasonable travel and living expenses are not included in the cost of the service.

TERMS AND CONDITIONS

This service is offered subject to the standard terms of Venafi Professional Services, in effect as of the date the service is purchased by the customer.

About Venafi Professional Services

Venafi Professional Services helps organizations with the implementation of Venafi Systems Management for Encryption. As organizations work to control their encryption environments, they must ensure effective and comprehensive solutions—delivering cost savings, risk reduction, increased security, and compliance. Venafi Professional Services offers years of experience in system management and security to help organizations realize these goals. Expert consultants use well defined methodologies and processes to help rapidly and effectively unlock the value of Venafi products to improve ROI, while reducing the risks inherent in any IT project. Venafi works with organizations to plan, discover, manage, and monitor their encryption environments.

About Venafi

Venafi invented systems management for encryption, enabling organizations to deploy, manage and control encryption technologies across their diverse operating systems and infrastructure environments – from the desktop to the datacenter. Venafi products provide automated discovery of encryption, application encryption configuration, key and certificate lifecycle management and reporting. The tangible business value for Venafi customers includes significantly reduced system failure due to under-managed encryption, increased operational efficiency, reduced operating costs, and improved compliance and data security. Venafi customers consist of some of the world's largest financial services, telecommunications, government, healthcare, restaurant, transportation and online and interactive services companies. For more information, go to www.venafi.com.