

# Venafi™ Professional Services Overview

SYSTEMS MANAGEMENT FOR ENCRYPTION™

## WHAT WE DO

Venafi assists organizations with the implementation of Venafi Systems Management for Encryption. Expert consultants use well-defined methodologies and processes to help rapidly and effectively unlock the value of Venafi products to improve ROI, while reducing the risks inherent in any IT project.

Venafi™ Professional Services (PS) assists organizations in the implementation of Systems Management for Encryption solutions based on industry-leading products from Venafi. Expert consultants use well-defined methodologies and processes, developed on top of industry best practices, to help rapidly and effectively unlock the value of Venafi products to accelerate and improve ROI—while reducing the risks inherent in any IT project.

## THE VALUE OF VENAFI PROFESSIONAL SERVICES

With the proliferation of encryption technologies designed to meet compliance, regulatory, and internal policy requirements, organizations enjoy greater security, but have created an environment that must be managed. Un- or under-managed security solutions pose a risk to organizations that can result in failed audits, critical system downtime, or reduced security. Venafi Systems Management for Encryption helps organizations manage their heterogeneous encryption environments. By providing Continuous Discovery, Lifecycle Management, Application Configuration, and Monitoring & Reporting, Venafi delivers improvements in operational efficiency, critical system uptime, regulatory compliance, and data security.

## PROFESSIONAL SERVICES METHODOLOGY

Venafi Professional Services brings decades of experience in systems management and security to help organizations ensure the solutions being deployed will be effective and comprehensive—delivering on the promise of cost savings, risk reduction, and increased security. Venafi PS consultants work with some of the world's largest financial services, telecommunication, and online services organizations in the deployment of Systems Management for Encryption. Based on industry best practices, the well-defined Venafi methodology of Plan, Discover, Manage, and Monitor, enables organizations to quickly achieve results.



PLAN



DISCOVER



MANAGE



MONITOR



[www.venafi.com](http://www.venafi.com)

## Plan

Venafi PS consultants help organizations identify the right stakeholders and develop a plan to provide guidance during deployment. Venafi will work to identify the business drivers, link them to project goals and objectives, and highlight any critical success factors. By documenting an organization's existing processes for managing encryption, Venafi can design an implementation configuration that will limit the amount of change and minimize disruptions. With a sound project management methodology, Venafi focuses on the business problem to ensure an organization's goals are met or exceeded, and realizes the quickest ROI.

## Discover

Venafi PS consultants will lead organizations through an initial discovery of their encryption environment, allowing them to assess their situation and potentially uncover imminent failures (e.g., digital certificates that are about to expire). A full enterprise discovery will then document the existing state of encryption and provide the first step in controlling it.

## Manage

Venafi PS consultants will lead the effort to map an organization's existing encryption deployment workflow into the management capabilities of Systems Management for Encryption, and help them realize the benefits of full lifecycle management. The phased approach of Venafi allows enterprises to work with other parts of their organization (e.g., application owners, data owners, network staff, etc.) to ensure full coordination and reduce unnecessary concerns. Venafi will help implement the right level of automation for different parts of an environment—from notification to full lifecycle management.

## Monitor

Venafi PS consultants will help IT teams develop a support plan for ongoing Systems Management for Encryption. Venafi will provide recommendations on continuous discovery within an organization's encryption environment to ensure no unauthorized encryption technologies emerge. Venafi will also help organizations define and implement a set of reports that they can use to demonstrate—to management and any internal or external auditors—that their encryption environment is properly managed and is meeting compliance, regulatory, and internal policy requirements.

## CONCLUSION

During any engagement, Venafi PS consultants will ensure that stakeholders have been sufficiently trained to support the implementation of Venafi products, and will help them develop support plans and other material to enable them to extract additional value from their investment.

Deployment of Systems Management for Encryption is faster and more effective with Venafi Professional Services. Venafi has built a methodology based on decades of implementation experience. This enables organizations to minimize the amount of time they spend on the initial implementation, so they can focus on projects that will help them grow their business.

To inquire about Venafi Professional Services offerings, or to speak with a Professional Services Representative, please contact a local Venafi Sales Representative or authorized Venafi Reseller.

Copyright © 2008 Venafi, Inc. All rights reserved. Venafi, the Venafi logo, Systems Management for Encryption are trademarks of Venafi, Inc. in the United States and other countries. All other company and product names may be trademarks of their respective companies. This datasheet is for informational purposes only. Venafi makes no warranties, express or implied, in this summary. Covered by United States Patent #7,418,597 and other patents pending.

## ABOUT VENAFI

Venafi enables organizations to deploy, manage and control encryption technologies

## WHY IT'S VALUABLE

With Venafi, organizations achieve significant improvements in:

- Operational Efficiency
- Critical System Uptime
- Compliance Management
- Data Security



Learn more by

contacting Venafi at:

PHONE: 801.676.6900

EMAIL: [info@venafi.com](mailto:info@venafi.com)

[www.venafi.com](http://www.venafi.com)